



Softinvest Technologies

EVERYTHING MUST BE FULLY AUTOMATED!

Softinvest Technologies Ltd an International Company

Seeks to hire for its operations in the UK

**Lead Generation Specialist
Located in the UK (Remotely)**

Are you up for a NEW challenge?

Can you?

- Perform Lead Generation activities
- Promote and present the company's services sales
- Identify new potential customers
- Increase the sales pipeline
- Create an accurate sales forecast
- Bring new customers
- Hit the monthly sales target
- Report daily to the direct manager

Do you have?

- CRM System HubSpot User Experience
- Good computer skills
- Very good English speaking, writing and listening abilities
- Ability to define priorities
- Ability to work under pressure
- Team player spirit
- Flexibility in working

We offer:

- A competitive working environment in the UK
- CPD and PDP tailored to your and the company's needs
- Excellent career opportunity in Digital Transformation / IT Software and Services field

If you are interested in joining a successful UK company and start your Business Development Career, please send your CV (including all the job related projects you have been involved in), application letter and a salary expectation to hr@softinvest.co.uk with the specification Lead Generation Specialist (LGS).

CUM LAUDE graduates in SW science, interested in a Business Development / Lead Generation Career, will be considered also.

Note: Please consider that, if accepted for this role, due to current conditions, this is a 100% remote position. Any future changes regarding this aspect will be announced and discussed in advance.

Softinvest Technologies Ltd UK

Drayton, Portsmouth, Hampshire, PO6 1HS, UK; Registered in England with Company Number: 12205149

VAT Registration Number: 332 1417 44 ; www.softinvest.co.uk ; Tel. 01243 112414